

RFP 2023-012 Annual Contract for Voluntary Group Benefit Plans

Insurance Product: Permanent Life

AWARD

EVALUATION CRITERIA	MAX POINTS	American Heritage Life Insurance Company (Allstate) Jacksonville, FL HUB - No	American Fidelity Oklahoma City, OK HUB - No	Metropolitan Life Insurance Company New York, NY HUB - No
Quality of the Vendor's Products and Services	30	21.00	21.00	22.00
Extent to which Vendor's Products and Services Meet County Needs	30	19.00	17.00	25.00
Price (Premiums)	25	21.00	16.00	30.00
References	15	13.00	9.00	13.00
TOTAL	100	74.00	63.00	90.00

Insurance Product: Accident

AWARD

EVALUATION CRITERIA	MAX POINTS	Aetna Life Insurance Company Hartford, CT HUB - No	American Heritage Life Insurance Company (Allstate) Jacksonville, FL HUB - No	American Fidelity Oklahoma City, OK HUB - No	Hartford Life and Accident Insurance Company Hartford, CT HUB - No	Metropolitan Life Insurance Company New York, NY HUB - No
Quality of the Vendor's Products and Services	30	21.00	18.00	20.00	18.00	25.00
Extent to which Vendor's Products and Services Meet County Needs	30	22.00	21.00	17.00	15.00	24.00
Price (Premiums)	25	24.00	21.00	10.00	30.00	17.00
References	15	5.00	13.00	9.00	9.00	13.00
TOTAL	100	72.00	73.00	56.00	72.00	79.00

RFP 2023-012 Annual Contract for Voluntary Group Benefit Plans

Insurance Product: Critical Illness

AWARD

EVALUATION CRITERIA	MAX POINTS	Aetna Life Insurance Company Hartford, CT HUB - No	American Heritage Life Insurance Company (Allstate) Jacksonville, FL HUB - No	American Fidelity Oklahoma City, OK HUB - No	Hartford Life and Accident Insurance Company Hartford, CT HUB - No	Metropolitan Life Insurance Company New York, NY HUB - No
Quality of the Vendor's Products and Services	30	22.00	18.00	17.00	19.00	27.00
Extent to which Vendor's Products and Services Meet County Needs	30	22.00	21.00	17.00	15.00	24.00
Price (Premiums)	25	14.00	10.00	30.00	17.00	11.00
References	15	5.00	13.00	9.00	9.00	13.00
TOTAL	100	63.00	62.00	73.00	60.00	75.00

Insurance Product: Hospital Indemnity

AWARD

EVALUATION CRITERIA	MAX POINTS	Aetna Life Insurance Company Hartford, CT HUB - No	American Heritage Life Insurance Company (Allstate) Jacksonville, FL HUB - No	American Fidelity Oklahoma City, OK HUB - No	Hartford Life and Accident Insurance Company Hartford, CT HUB - No	Metropolitan Life Insurance Company New York, NY HUB - No
Quality of the Vendor's Products and Services	30	22.00	20.00	17.00	17.00	26.00
Extent to which Vendor's Products and Services Meet County Needs	30	21.00	20.00	17.00	15.00	25.00
Price (Premiums)	25	27.00	29.00	20.00	26.00	30.00
References	15	5.00	13.00	9.00	9.00	13.00
TOTAL	100	75.00	82.00	63.00	67.00	94.00

RFP 2023-012 Annual Contract for Voluntary Group Benefit Plans

Insurance Product: Cancer

AWARD

EVALUATION CRITERIA	MAX POINTS	American Heritage Life Insurance Company (Allstate) Jacksonville, FL HUB - No	American Fidelity Oklahoma City, OK HUB - No	Metropolitan Life Insurance Company New York, NY HUB - No
Quality of the Vendor's Products and Services	30	19.00	18.00	29.00
Extent to which Vendor's Products and Services Meet County Needs	30	21.00	17.00	24.00
Price (Premiums)	25	17.00	13.00	30.00
References	15	13.00	9.00	13.00
TOTAL	100	70.00	57.00	96.00

Insurance Product: Identity Theft

AWARD

EVALUATION CRITERIA	MAX POINTS	American Heritage Life Insurance Company (Allstate) Jacksonville, FL HUB - No	Metropolitan Life Insurance Company New York, NY HUB - No	Norton LifeLock Tempe, AZ HUB - No	PPLSI Ada, OK HUB - No
Quality of the Vendor's Products and Services	30	19.00	25.00	20.00	21.00
Extent to which Vendor's Products and Services Meet County Needs	30	18.00	19.00	20.00	18.00
Price (Premiums)	25	27.00	25.00	16.00	30.00
References	15	13.00	13.00	9.00	13.00
TOTAL	100	77.00	82.00	65.00	82.00

RFP 2023-012 Annual Contract for Voluntary Group Benefit Plans

Insurance Product: Legal Services

AWARD

89	MAX POINTS	American Heritage Life Insurance Company (Allstate) Jacksonville, FL HUB - No	Metropolitan Life Insurance Company New York, NY HUB - No	PPLSI Ada, OK HUB - No
Quality of the Vendor's Products and Services	30	19.00	25.00	19.00
Extent to which Vendor's Products and Services Meet County Needs	30	18.00	21.00	14.00
Price (Premiums)	25	25.00	26.00	30.00
References	15	13.00	13.00	13.00
TOTAL	100	75.00	85.00	76.00

Insurance Product: Pet Insurance

AWARD

EVALUATION CRITERIA	MAX POINTS	Metropolitan Life Insurance Company New York, NY HUB - No	Nationwide Mutual Insurance Company Columbus, OH HUB - No
Quality of the Vendor's Products and Services	30	24.00	19.00
Extent to which Vendor's Products and Services Meet County Needs	30	23.00	14.00
Price (Premiums)	25	N/A Varies	N/A Varies
References	15	13.00	9.00
TOTAL	100	60.00	42.00

Insurance Product: Auto/Home Insurance **AWARD**

EVALUATION CRITERIA	MAX POINTS	Metropolitan Life Insurance Company (offered through Farmers Property and Casualty Insurance Company) New York, NY HUB - No
Quality of the Vendor's Products and Services	30	20.00
Extent to which Vendor's Products and Services Meet County Needs	30	22.00
Price (Premiums)	25	N/A *only discounts offered
References	15	13.00
TOTAL	100	55.00

Note: Colonial Life and Accident Insurance Company submitted a no-bid.

The Prudential Insurance Company of America and Transamerica Life were deemed non-responsive for failure to submit a signed addendum as required. Aflac was deemed non-responsive for failure to sign Compliance with Federal and State Laws Form as required. UNUM, Standard Insurance Company, and United Healthcare Insurance Company were deemed non-responsive for failure to submit references as required.